

KUK automation GmbH is looking from now on

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|------------------------------|
| Project engineering |
| Switchgear construction |
| System installation |
| Development of software |
| Special machine construction |

SALES PARTNERS – Germany and Europe

We specialize in the core areas of switchgear construction, system installation, electrical and mechanical construction, construction of robot systems and special machines and special devices. For more than 30 years we have been supplying complete systems for various industries such as the automotive industry, medical technology, plastics technology, agricultural technology worldwide.

Our existing customer base is convinced of the first-class quality of the systems and the service of KUK automation GmbH. Last year we expanded our production site at the Beckum location and are growing steadily.

KUK automation GmbH is looking for a sales office for the sales of systems from the area of special machine construction for the region:

Germany / Austria / Czech Republic / Slovakia / Slovenia / Poland

Your tasks:

- Sales, support and advice to customers from the area of special machine construction in Germany and Europe
- Acquisition of new customers, maintenance of regular customers and reactivation of customers
- Processing inquiries, creating offers and offer templates for internal sales
- Management of customer relationships and business processes
- Advising customers with the involvement of technical departments
- Processing customer complaints
- Planning of the sales budget and monitoring and, if necessary, adjustment in coordination with the superiors
- Implement sales strategies
- Design and implement sales promotion measures, support of
- Marketing activities, trade fair visits, product presentations
- Independent implementation of projects, internally and in coordination with our customers
- Close cooperation with product development, technical department and the Sales team

conditions:

- **Commercial or technical vocational training with basic commercial knowledge**
- **Professional experience in the sale of products that require technical explanation**
- **Enjoyment of sales with technical affinity**
- **Proactive behavior, analytical and structured thinking, systematic and independent way of working**
- **Communication skills, sociability, good feeling for customers**
- **Very confident manner and very good presentation ability**
- **Solution orientation, assertiveness and enjoyment of challenges**
- **Good knowledge of English and German**
- **Flexibility and willingness to travel**

We offer you:

- Security, perspective in a future-oriented, international environment
- An exciting, varied job with the opportunity to contribute your own ideas
- Possibility of working from home in Germany
- sales related commission

We look forward to receiving your application!

Send your complete application documents only by email to:

bewerbung@kuk-automation.de.



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